

Press Release
For Immediate Release

KPIT Cummins Net profit grows 73% in Q1, FY 2010 EBITDA increases by 33% Y-o-Y to reach INR 366.15 Mn

Pune, July 20, 09: KPIT Cummins (BSE: 532400; NSE: KPIT), a leading solutions partner to the global manufacturing industry today announced results for Q1 ending June 30, 2009.

Profit Growth

- Net Profit grew by 73% Y-o-Y and 16% Q-o-Q to INR 223.78 Mn.
- EBITDA grew by 33% Y-o-Y basis to INR 366.15 Mn.
- Profit Margins improved Y-o-Y basis; Gross Profit Margin 42.98% (up by 3.5%); EBITDA Margin 21.19% (up by 5.5%) and PAT Margin 12.95% (up by 5.6%)
- EPS increased to INR 2.86 from INR 2.47 in Q4 FY2009, a growth of 16%. On Y-o-Y basis it grew by 73%.

Revenue

In USD terms, the company recorded total revenue of **35.36 Mn**. In INR terms revenues remained more or less flat (-1.8% Y-o-Y) at **1728.07 Mn**.

Key Highlights

KPIT Cummins added 5 customers during the quarter taking the total number of customers to 133.

Automotive

Ranked among top 5 companies by industry focus: Automotive, by International Association of Outsourcing Professionals (April, 2009)

- **Strengthened AUTOSAR leadership:** won Validator 4 project from AUTOSAR consortium. A leading Japanese Tier 1 has sourced our AUTOSAR R3.0 BSW evaluation license for its applications.
- Commenced a strategic engineering engagement with a leading European Automotive OEM.
- Two leading European Tier 1s have selected our Network Operating System product for their automotive sub-systems.
- Became core members of the GENIVI Alliance, this shall help us create and offer unique and differentiated In-Vehicle Infotainment (IVI) products and services that will facilitate reusability, thus reducing time to market.

Industrial Equipments

One of our long-standing European customers awarded us IT award for year 2009, for successful implementation of Six Sigma initiatives in the areas of Database design, performance tuning and reporting.

- In the **Business IT space** we won **engagements** in **Manufacturing ERP, CRM and product lifecycle management** from a leading American transportation equipment provider, Indian industrial equipment manufacturer, Indian Steel manufacturer and a leading European manufacturer of energy efficiency products.
- Chosen as the **Global SAP roll-out implementation partner** by a leading American Industrial Machinery manufacturer.

Hi-Tech & Semiconductor

- Commenced design engineering engagement with 2 leading European Semiconductor companies.
- Clinched **multi-year Enterprise Support deal** with a **global enterprise middleware leader** further strengthening our leadership in providing high end 24/7 enterprise software support to global software corporations.

Diversified Financial Services

- Started engagement in the DFS sector from **India's leading Ratings and Research Advisory Company.**

Commenting on the Company's Q1 FY10 performance:

Ravi Pandit, Chairman & Group CEO said,

“Our focus on operational excellence continues to yield results for us. In this quarter, we have demonstrated excellent growth in profits. In the coming quarters, we will continue our thrust on operational excellence, innovation and customer centricity to accelerate our growth.”

Kishor Patil, MD & CEO, said,

“In this quarter, we have witnessed increased relevance of our products and services to our customers. Our focused business model continues to give us leadership position in our markets and this is reflected in targeted customer-wins we had from Europe and Asia Pacific. We are also assessing adjacent markets in manufacturing where we could leverage our core competencies.”

About KPIT Cummins

KPIT Cummins Infosystems Limited (BSE: 532400; NSE: KPIT), a trusted global IT Consulting and product engineering partner, is focused on co-innovating domain intensive technology solutions for Manufacturing corporations (with special focus on Automotive, Hi-Tech & Industrials verticals) to help its customers become efficient, integrated and innovative enterprises.

A leader in technology solutions and services, KPIT Cummins currently partners with 100+ global Manufacturing corporations including 50+ Original Equipment Manufacturers (OEMs), semiconductor companies and Tier 1s, helping them globalize efficiently & bring complex technology products/ systems faster to their global markets.

Please visit www.kpitcummins.com for more information.

Forward Looking Statements

Some of the statements in this update that are not historical facts are forward-looking statements. These forward-looking statements include our financial and growth projections as well as statements concerning our plans, strategies, intentions and beliefs concerning our business and the markets in which we operate. These statements are based on information currently available to us, and we assume no obligation to update these statements as circumstances change. There are risks and uncertainties that could cause actual events to differ materially from these forward-looking statements. These risks include, but are not limited to, the level of market demand for our services, the highly-competitive market for the types of services that we offer, market conditions that could cause our customers to reduce their spending for our services, our ability to create, acquire and build new businesses and to grow our existing businesses, our ability to attract and retain qualified personnel, currency fluctuations and market conditions in India and elsewhere around the world, and other risks not specifically mentioned herein but those that are common to industry.

Media Contact:

Mohit Kochar
mohit.kochar@kpitcummins.com
Tel: +91 20 6652 5000 (ext: 5132)

Investor contact:

Sunil Phansalkar
sunil.phansalkar@kpitcummins.com
Tel: +91 20 6652 5000 (ext: 5014)

Sonali Madbhavi
sonali@gutenbergpr.com
M: 09972811220