

An Overview

A rising star on the horizon and a niche specialist partner for the Automotive, Semiconductor & F&A BPO industry, KPIT Cummins has been the IT + Engineering consulting partner of *first* choice for customers across the globe.

Formed in 1990, KPIT Cummins is a 145+M USD (FY 07-08 Revenues), with a global foot-print serving Manufacturing & Financial Services verticals from its offshore centres in India (Pune & Bangalore) and a near-shore European facility in Poland.

A *focused* leader in Manufacturing IT, Advanced Technology Solutions (Automotive, Industrial Automation, and Semiconductor Solutions) and BFSI (Banking, Financial services & Insurance), the company has grown at a scorching pace of 55% CAGR over the past three years. Strategic partnerships with 2 of the largest and renowned players in their respective areas: Cummins (Manufacturing / Automotive) and Lehman Brothers (Financial Services) are a testimony to this focused business model.

It has been credited with building one of the earliest and largest SAP Business Warehouse (BW) in the world. With strong expertise in Engine Management software development, and semiconductor solutions, the R&D Engineering services group is all set to acquire leadership position in that arena.

In an endeavor to accentuate the leadership profile, it has commenced high-end offerings in Risk Management & Financial accounting. These offerings are an amalgamation of KPIT Cummins' deep accounting lineage and strong experience in IT.

At KPIT Cummins, every individual contributes towards customer delight, and is not just another drop in the ocean. With profound belief in social initiatives, knowledge worship and contemporary people practices KPIT Cummins holds a great promise for the future.

KPIT Cummins endeavors to be the leader for IP led advanced technology solutions / services in Automotive Electronics & Semiconductor area by partnering with global OEMs/ODMs (Original Equipment Manufacturers & Original Device Manufacturers) and their suppliers to bring products faster to the market. Its Enterprise IT & BPO services offering helps customers globalize & streamline processes & systems better & faster.

A premium membership of AUTOSAR (Automotive Open Systems ARchitecture) and the only Indian company to be a member of JasPar ((Japan Automotive Software Platform ARchitecture) KPIT Cummins has made strategic initiatives in the world of Automotive Electronics.

Awards and Accolades

Corporate Governance

- **Winner of Golden Peacock Award for Excellence in Corporate Governance -2007** - The Institute of Directors - (September 2007)
- **Among the top 10 investor friendly companies in India** - Business Today - (August '07)
- **Among the top 25 companies to demonstrate excellence in Corporate Governance** - Institute of Company Secretaries of India - (Dec '06)
- **Top 100 transitioning medium enterprise in India** - (Citigroup-IMA, Jun'06)

Customers & Markets

- **Among the 5 Rising Stars of IT** - Outlook Business - (May '07)
- **#38th among Global Leaders in Outsourcing** - International Association of Outsourcing Professionals - (Feb '07)
- **Among the 100 IT Innovators In India** - NASSCOM - (Jan 2006 - '07)
- **Among the Fastest 50 companies in India & Fastest 500 companies in Asia-Pacific** - Deloitte Consulting (Nov '06)
- **Among the 15 Future Titans of Indian Industry** - Outlook Business (Oct '06)
- **Among the Top 10 in respective Focus verticals** - Black Book Of outsourcing (Apr '06)

Management Profile



Ravi Pandit
Chairman & Group CEO

Ravi is a gold medalist and fellow member of the Institute of Chartered Accountants of India and an associate member of the Institute of Cost and Works Accountants of India. A graduate of Pune University, Ravi has a Masters from Sloan School of Management, MIT, Cambridge, USA. He has an extensive experience of over three decades in the fields of IT, corporate Strategy Formulation and Management consulting.

From his accounting roots, Ravi, along with other members of his team has built a global IT, Engineering & BPO Services Company with leadership in sharply defined focus areas. Widely respected for integrity, innovation and dynamism, Ravi and his colleagues have successfully forged global partnerships with people, customers and investors. Under his chairmanship, KPIT has become a global player in the industry with Top line revenue growth of 10x and increase in market

capitalization of 15x over the last 5 years. Under his stewardship, KPIT has forged strategic partnerships with some of the largest & renowned players in their respective areas: Cummins & Cargill (Manufacturing) and Lehman brothers & International Finance Corporation (Financial Services).

Apart from group companies in the Kirtane & Pandit group, Ravi also serves on the board of Finolex. He has served as the President of the esteemed Maharashtra Chamber of Commerce, Industries and Agriculture and has also been on the NASSCOM Executive Council twice.

He also fostered partnerships with many Countries and Industry Chambers to make Pune a destination of choice for IT, BPO, Design Engineering & Global Automotive OEM /Manufacturing companies. Ravi has been a very articulate speaker at several National and International forums on diverse subjects that include: Globalization, IT Industry and its future, the Engineering Services opportunity, Economic, Labour & Industrial Policy.

Under Ravi's leadership, KPIT Cummins has been selected as the winner of the Golden Peacock Award for Excellence in Corporate Governance. He has also been awarded the prestigious Rotary Excellence Award for his Exemplary Leadership and Outstanding Performance in the field of Information Technology.

An avid trekker, Ravi's other hobbies include classical music and reading.



Kishor Patil

CEO & Managing Director

Kishor began his career as a practitioner in 'Kirtane & Pandit Chartered Accountants' in 1983 and within a year and a half was a partner in the firm. He has over 17 years of experience in various areas like Management, Finance, Consulting, Organization Development and International operations. His specialization includes Marketing, Organization Methods and Systems.

Kishor is in charge of the overall management of KPIT Cummins. He is specifically responsible for all day-to-day operational issues like planning and executing business, reviewing and guiding the country offices, customer delivery units and support functions, and ensuring efficient and effective functioning of the organization as a whole.

As a promoter of KPIT Cummins, Kishor has been responsible for providing the strategic direction and has spearheaded KPIT Cummins' forays into international markets, especially Europe. He is the keystone in building strategic partnerships and a strong and prestigious customer base for KPIT Cummins. He has set excellent examples in the areas of establishing International operations, Acquisitions, Mergers and Integration in specific.

He is a prolific observer with an open mind and has a keen determination to grow. A firm believer in thinking big, Kishor embarked upon the expansion of KPIT Cummins through a well planned Mergers and Acquisitions strategy. His exceptional people-skills and simplicity has worked wonders in diverse cultural geographies.

Kishor is a fellow member of the Institute of Chartered Accountants of India and a member of the Institute of Cost and Works Accountants of India.

He has a passion for sports, especially bikes.



Girish Wardadkar

President & Executive Director

Girish, a Six Sigma green belt is a Mechanical Engineer with an MBA in Operations Management & Advanced Financial Management. He carries 2 decades of professional experience in the areas of IT, Diagnostic Medical Imaging, BPO and General Management.

He has wide experience in Sales & Marketing, Manufacturing & Engineering and Operating Global Programs. Girish holds 15 years of Program Management and Business Leadership experience with the largest American Technology giant.

Prior to KPIT Cummins, he was the vice-president of GE Capital International Services (GECIS) in Hyderabad. Prior to GECIS, he was Managing Director of GE Medical X-Ray Systems (SA) Ltd, leading

manufacturing and engineering activities for Global Supply. Girish started his career with Wipro Infotech Ltd as a Marketing Executive in 1983. He was a key contributor in establishing the joint venture between Wipro and GE Medical systems (GEMS) as part of the project team at Wipro Corporate.

At KPIT Cummins, he is responsible for service delivery & operations management. He has played an active role in formulating the operational policy - 'One Team, One Goal, Zero surprises'. He has initiated numerous activities to achieve process excellence, and to enhance the quality of talent in the company.

Girish loves playing golf and likes listening to semi-classical and classical music.

Corporate Logos:



**KPIT Cummins
Infosystems Limited**



Corporate Office:



KPIT Cummins Infosystems Ltd., Pune



KPIT Cummins Infosystems Ltd., Pune

Media Contact:

Charuta Patwardhan

KPIT Cummins Infosystems Ltd.

+91 20 6652 5000

charuta.patwardhan@kpitcummins.com